## ABC INSURANCE TRUST RETIREMENT OPTIONS

		ABC RETIREMENT PLAN MARKETPLACE			
	GENERAL STATE PROGRAM	ABC MULTIPLE EMPLOYER PLAN (MEP)	THE CONTRACTORS PLAN	OPEN MARKET 401(K) PLAN	ABC SIMPLE SOLUTION
OVERVIEW	<ul> <li>A payroll deduction plan comprised of individual roth accounts for each employee.</li> <li>Run by a state-elected Board.</li> </ul>	<ul> <li>Only offered to ABC members.</li> <li>The MEP groups together ABC Members in one retirement plan to scale costs &amp; services.</li> </ul>	<ul> <li>A retirement plan suited for prevailing wage contractors.</li> <li>Fringe may be applied to prevailing wage benefits, reducing payroll taxes.</li> </ul>	<ul> <li>A 401(k) plan tailored to your specific needs.</li> </ul>	• A retirement plan that is not subject to the same compliance requirements as a 401(k) plan.
PROS	<ul> <li>Meets state mandates.</li> <li>No upfront cost to employer.</li> </ul>	<ul> <li>Better attract and retain talent with all the perks of a retirement plan while meeting the state mandates.</li> <li>Minimum employer liability and workload.</li> <li>Exclusive, low cost and full service with expert plan consulting.</li> <li>Investment menu flexibility.</li> <li>Payroll integration.</li> <li>Eligible for all federal tax credits.</li> <li>Full 401(k) tax deferral benefits to employer and employees.</li> <li>May be bundled with other ABC Benefits.</li> </ul>	<ul> <li>Better attract and retain talent with all the perks of a retirement plan while meeting the state mandates.</li> <li>Great solution for satisfying fringe benefit requirements.</li> <li>Lower employer liability and workload.</li> <li>Eligible for all federal tax credits.</li> <li>Full 401(k) tax deferral benefits to employer and employees.</li> <li>Payroll integration.</li> <li>May be bundled with other The Contractor Plan benefits.</li> <li>Full service with expert plan consulting.</li> </ul>	<ul> <li>Qualifies for federal tax credits.</li> <li>Satisfies state mandates.</li> <li>Keep your current plan providers.</li> <li>Flexibility around design, investment, payroll and provider selection.</li> <li>Retrain and attract talent.</li> </ul>	<ul> <li>Qualifies for federal tax credits.</li> <li>Satisfies state mandates.</li> <li>Traditionally lower cost and low liability.</li> <li>SEPs/SIMPLEs are not subject to a lot of the same 401(k) regulation.</li> </ul>
CONS	<ul> <li>Not competitive with 401(k) plans.</li> <li>Annual fee of 0.75% of participant account balance.</li> <li>No federal tax credits to employer or employees.</li> <li>No tax deferred benefits.</li> <li>Extra work for employer.</li> <li>Low contribution limits.</li> <li>No payroll integration.</li> <li>Limited service &amp; design.</li> <li>State Board selects investment options.</li> </ul>	<ul> <li>Must be an ABC Member to join.</li> <li>More cost upfront than state program (may be fully offset by tax credits).</li> </ul>	<ul> <li>Best suited for prevailing wage workforces.</li> <li>More cost upfront than state program (may be fully offset by tax credits).</li> </ul>	• Higher cost to employer than state program.	<ul> <li>Higher cost to employer than state program.</li> <li>Very low flexibility in plan design.</li> <li>Required employer contributions.</li> <li>Lower tax advantages.</li> <li>Strict rules and fees around account transfers.</li> <li>Limited resources and support.</li> </ul>